

Reference Letter – Tony DeGonia

Monday, March 18, 2024

To whom it may concern,

During the time I worked with Tony, he diligently self-taught and learned the industry in his spare time. He supported the Southeast USA Team and Territory, where he delivered advanced technical training sessions with good reviews and provided sound design concepts. His attention to detail went above and beyond the call of duty.

Tony has great technical skills and a solid work ethic and will support and work on a problem until resolved. He listened and provided useful feedback through his support style, using his expertise to assist and support the sales efforts. He constantly used his experience and knowledge of technology and industry as a whole and applied them in his daily activities with positive results. Tony made technology understandable so our team could do their job effectively and communicated his knowledge professionally to our customers. He is self-motivated, customer-oriented, and dedicated to helping the customer meet their objectives. Tony truly wants to see the customer satisfied with the product and our service.

If you asked Tony for help, you could count on him to be there. He was smart enough to know when to reach out to higher-level engineers for more complex issues so our team could deliver the best possible solutions to our customers.

Tony worked diligently and successfully promoted our technology to our partners and end customers. I would recommend Tony to any organization looking for such a professional.

Very Best,



Gary Tryon
Senior Sales Director for USA Southeast

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